VOLUME 4 | ISSUE 4 | SPRING 2024 DUBUQUE AREA

ardwar

CHAMBER

Garern duare



Spring interaction

McGovern Hardware

.Y

CHAMBER

Also: COMMUNITY CONTRIBUTIONS FOR THE SEASON AHEAD

Interiors...by design flooring • cabinetry • furniture • bedding



Custom Amish Cabinetry The Quality you Deserve at a Price you can Afford

Create a dramatic new look. Let us help you update your living spaces with our interior design and remodeling services including "Lifestyle" products provided by Interiors.by design. (Above) Amish Custom Kitchen Cabinets & White Convex Loft Kitchen Backsplash, Strategic Brands Hardware, National Flooring Luxury Vinyl Plank. Our staff is excited to provide you with our "one stop" shopping experience.

Life Style Products For a Cleaner, Healthier Home



Kid Proof / Family Proof Fabrics, Sofas, Sectionals and more



Pet Perfect / Family Perfect Flooring, Carpet, LVP, Hardware and more

Interiors...by design has a collection of "Lifestyle" products for your home ensuring beauty while providing a cleaner, fresher environment.



Sleep Fresh Hygienically Treated mattresses for the Whole Family, Temperature Regulated, Permanently protected against Mold, Mildew and Bacterial Odors

Visit our showroom at the intersection of Dodge and the NW Arterial • 4370 Dodge St. in Dubuque Open 10-5 Monday - Friday / 10-3 Saturday / Sunday by appointment (563) 583-8222 / interiorsdbq.com



Nestled among 6,800 acres of rolling hills in The Galena Territory and seven miles from historic downtown Galena, Eagle Ridge Resort & Spa combines spectacular scenery with full-service amenities and activities for all occasions. With four championship golf courses, a world-class spa, fine and casual dining, hiking and biking on woodland trails, fishing and boating, and more, there's something for everyone. Plan your next intimate getaway, family fun, a grand celebration, or your next company retreat at Eagle Ridge Resort & Spa.



A WORLD AWAY. TODAY.

EAGLERIDGE.COM | 800.892.2269

CONTENTS

Elick below on any story to jump to the page

Chamber Team	5
Board of Directors	6
Ultimate Partners	8
Message from our Chamber President	9
Our Newest Members	10
Warm weather is good business	16
New Kid on the Block	22
Been Around the Block	26
Ribbon Cuttings	28





On the cover

DUBUQUE AREA CHAMBER

300 Main Street, Suite 200, Dubuque, IA 52001 www.dubuquechamber.com 563-557-9200

THMEDIA

TH Media, a division of Woodward Communications Incorporated Copyright ©2024 801 Bluff Street Dubuque, IA 52001 563-588-5611 www.wcinet.com

Editor: Justine Paradiso Director of Production: Megan Gloss Design: Anthony Frenzel

To advertise, contact Teri Kelleher and Marty Corfman theresa@dbqareachambercq.com | 563-588-5610 marty@dbqareachambercq.com | 563-588-3821

The Dubuque Area Chamber of Commerce | Spring 2024



Molly Grover President & CEO



Justine Paradiso Vice President of Programs & Events



Dan 'Sully' Sullivan Vice President of Membership



Kurt Kieffer Accounting & Finance Manager

The Dubuque Area Chamber of Commerce | Spring 2024



Melissa Coakley Office Administrator & Executive Assistant



Clare Gill Government & External Affairs Manager

CHAMBER TEAM



BOARD OF DIRECTORS 2023-2024 Thank you to our 2023-2024 Board of Directors





Molly Grover DUBUQUE AREA CHAMBER OF COMMERCE President & CEO



Mike Fortman TH MEDIA -**TELEGRAPH HERALD Board Chair**



Chad Wolbers DARAGROUP First Vice Chair



Brian Rakestraw Q CASINO Second Vice Chair



Kay Takes MERCYONE DUBUQUE Immediate Past Chair



Tyson Leyendecker **CAPRA BANK** Treasurer



Drew Townsend DUBUQUE BANK & TRUST Advocacy Chair



Todd Dalsing DUBUQUE REGIONAL AIRPORT Membership Chair



Alejandro Fernandez JOHN DEERE DUBUQUE WORKS Community Development Chair



Harley Pothoff DUBUQUE COUNTY Ex-Officio Dubuque County



Mayor Brad Cavanagh CITY OF DUBUQUE Ex-Officio City of Dubuque



Lisa Wittman DUBUQUE COMMUNITY SCHOOL DISTRICT-FORUM Ex-Officio DCSD



Alicia Burds OLLIEWOOD Ex-Officio YP



Alex Dixon Q CASINO/DRA Ex-Officio GDDC



Wendy Runde DIAMOND JO CASINO Board Member



Dave Davis SPAHN & ROSE Board Member



Ben Graham GRAHAM'S STYLE STORE Board Member



Becky Conlon CONLON CONSTRUCTION **Board Member**



Jason Moeller ANDERSEN WINDOW & DOOR **Board Member**



Leo Hickie FIDELITY Board Member



Mike FitzPatrick MIDWESTONE BANK Board Member



Alanda Gregory TRI-PHOENIX GROUP **Board Member**



Katie Thomas HONKAMP, P.C. Board Member





ACHIEVE YOUR BEST VISION WITH BLADE-FREE LASIK

The area's only advanced laser vision treatment available at Medical Associates Clinic.

When it comes to your eyes, trust the refractive surgery expertise at Medical Associates. This procedure combines all of the latest all-laser LASIK technology in **one efficient procedure**. The accuracy of this computer controlled procedure significantly reduces the possibility of complications and makes vision correction more exact.



100% blade-free procedure.



Typically, patients return to work within one to two days.



Reduces or eliminates your need for glasses.



Procedure & follow-up all in one location.



OPHTHALMOLOGY 1500 Associates Drive | Dubuque, IA

See if LASIK is right for you! Give us a call at 563.584.4415 or visit our website www.mahealthcare.com/lasik



YOUR LASIK SURGEON

Kent Baumann, MD Board-Certified





THMEDIA













DUBUQUE AREA

CHAMBER



BOO MAIN STREET SUITE 200 | DUBUQUE, IA 52001 563.557.9200 | WWW.DUBUQUE Chamber.com

Dubuque Area Chamber of Commerce | Spring 2024





id Spring come early this year? It sure seems so. What are our businesses up to and how do they contribute to helping our community prepare for the upcoming

seasons?

With all of this beautiful weather, we wanted to feature some of our local businesses that are gearing up to get you excited and ready to enjoy Spring in full bloom.

In this Spring issue, our businesses are here to motivate us for all of our spring activities, projects, home improvement needs, and even some education. At The Dubuque Area Chamber of Commerce, we are certainly ready for the new season and can't wait to see what these businesses have to offer.

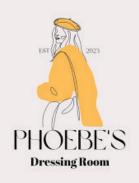
Whether it's home projects, home gardening, cycling or exercise trends, exploring from above or from an aquarium, the Dubuque Area Chamber continues to Advocate, Connect, and Educate. Sincerely,

Toly Frover

President & CEO, CCE, IOM Dubuque Area Chamber of Commerce









9/19/2023

9/15/2023



9/20/2023





9/26/2023



9/29/2023

copyworks

806 Wacker Plaza, Suite 136 Dubuque, IA 52002 • 563.557.2679 fax (563) 557-2004 dubuque@copyworks.com www.copyworks.com

> Catalogs **Flyers** Variable Data **Graphic Design Color Printing** Posters **Business Cards** Invitations Programs **Brochures** Postcards **Banners** Passport Photos Fax Service **UPS Shipping** ...and more!

Our Services:

Design

Envelopes

Cross Media Marketing

Manuals

Promotional Products





Lower your electricity costs and gain control of your energy future with Dubuque's leader in solar!

The cost of doing nothing is accepting the rising costs of your electricity now and forever.

JOIN THE ENERGY REVOLUTION.



Free Solar Analysis at: EaglePointSolar.com T: (563) 582.4044 • E: sales@eaglepointsolar.com



"Statera changed my life. I have lost weight, gained confidence and feel like my health is better than in years. I have used many of Statera's services with several providers and all are exceptional."

-Michelle





New Members





Maker's Club MAKE.

10/4/2023

10/25/2023





ATTORNEYS AT LAW 11/6/2023



11/16/2023



11/28/2023







11/20/2023





11/27/2023

BE THE HERO IN THE MIRRO

11/30/2023



12/1/2023



12/4/2023







12/11/2023



12/11/2023



1/3/2024







The Dubuque Area Chamber of Commerce | Spring 2024







POWER

through Partnership

Insurance Risk Management Employee Benefits Financial Services

501 Bell St, Suite 401 Dubuque IA 52001

PROTECTING WHAT'S IMPORTANT TO YOU

The Friedman Group, an AssuredPartners agency, is a client-driven company, dedicated to being your single source for insurance and financial services. We are your advocate and partner, and promise to conduct business with honesty, integrity and your best interests in mind.

Since 1928, we've remained committed to helping our community protect what's important.

563-556-0272 | www.friedman-group.com

o=354636



WARM WEATHER IS GOOD BUSINESS BY CHRISTOPHER STEINBACH

Th<mark>e D</mark>ubuque Area Chamber of Commerce | Spring 2024



ome Dubuque-area businesspeople don't concentrate on how deep the snow gets or how cold the winter temperatures drop. They are focused on warmer weather.

"We offer bikes and shoes to get people outside," said Pam Lewey, manager of The Bike Shack/The Shoe Shack at 3250 Dodge St. She has worked all but four of the 45 years the family owned business has been selling bikes and shoes.

"We sell fitness equipment plus accessories for people who want some exercise or to just get out and have some fun on a bike," Lewey said. "We also fix bikes for people."





The Shoe Shack and Bike Shack, 3250 Dodge St.







Sara Carpenter is president of Steve's Ace Home & Garden, which has stores at 3350 John F. Kennedy Road, 200

S. Locust St. in Dubuque and 456 Peosta St. in Peosta, Iowa. It doesn't take much for the business, which her parents, Steve and Judy Selchert, bought in 1988, to get customers excited about spring and summer.

"We host community workshops, share fun gardening ideas and inspiration on social media and provide a beautiful space to visit when it's cold and dreary outside," Carpenter said.



Inside Steve's Ace Home & Garden in Peosta, Iowa.



Each spring the greenhouse head starts pollinator-friendly, native plant species for distribution through the Dubuque County Conservation Board and Iowa State University Extension and **Outreach Master Gardener's** Mowing for Monarchs program.





Emily Adlfinger, marketing and communications manager at the National Mississippi **River Museum &** Aquarium



Some samples of gift items offered at Elevated Images in Dubuque.

IOWA STATE UNIVERSITY

Michael Williams

She has worked 20 years for the business, which she and her husband, Jason, bought from the Selcherts six years ago.

Elevated Images at 129 Main St. provides a different kind of inspiration for anyone who longs for summer, sunshine and beautiful scenery.

"We offer our photography on home décor items, which motivates people to show off their surroundings, inspires them to explore our local environment and appreciate what Dubuque has to offer," said owner Michael Williams.

He has been flying drones for about 10 years, started capturing aerial photos about six years ago and combined both into a business more than four years ago. He operated the business virtually and at the Dubuque Farmers Market prior to opening his Main Street gallery in October 2023.

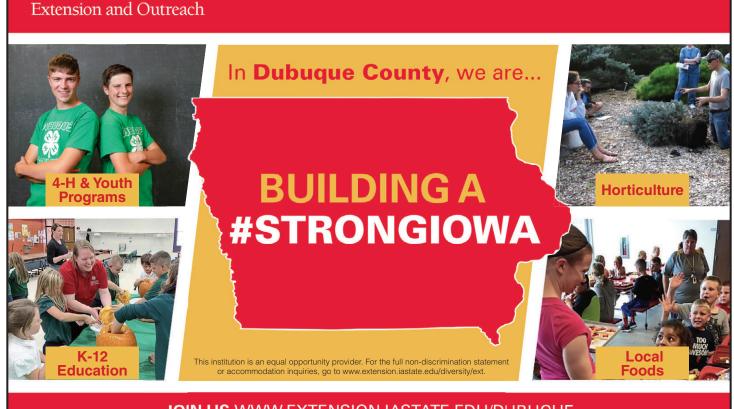
Workers at the National Mississippi River Museum & Aquarium, 350 E. Third St., annually turn



Emily Adlfinger

their focus to spring in December when they begin preparing seeds to be planted in March so that plants can be distributed in May at the Glab Family Greenhouse, a permanent fixture at the museum.

"Partnerships are central to the River Museum's existence and success, and we are fortunate to have



JOIN US WWW.EXTENSION.IASTATE.EDU/DUBUQUE

The Dubuque Area Chamber of Commerce | Spring 2024



tremendous local, regional, and national partners when it comes to conservation and the environment," said Emily Adlfinger, the museum's marketing and communications manager.

"Each spring the greenhouse head starts pollinator-friendly, native plant species for distribution through the Dubuque County Conservation Board and Iowa State University Extension and Outreach Master Gardener's Mowing for Monarchs program," Adlfinger said. "Between the months of June and November, the greenhouse is used for growing rare native plants that host beneficial endangered insects."

All year long, the museum's **Teens Taking Conservation** Action through Advocacy, Research, and Engagement (Taking CAARE) program provides Dubuque-area youth with an opportunity to learn about conservation topics and projects, sparking interest in the field and improving the environment. For younger children, educational programming offers an opportunity to learn about environmental topics in a fun and age-appropriate way, such as camps, day programs, and special events. One of those events is Party for the Planet, when local and regional conservation partners are invited to the museum to share their work with visitors and the community. This year's celebration will be on April 20.

Events also offer reasons to get ready for spring and summer at Elevated Images, which offers courses on how to fly drones and focuses much of its retail efforts at the Saturday Dubuque Farmers Markets and the Dubuque Millwork Night Markets on the second Thursday of every month

Carpenter said Steve's Ace Home & Garden works to evolve with the needs of the community by always looking



Northeast Iowa Community College can handle the details, big or small, for your next meeting so you can focus on what matters most - your people. Our team provides a one-stop shop of customized services to make planning and hosting your next corporate event or meeting a success.

- Meeting and conference facilities with seating for 20 to 300. •
- State-of-the-art technology with on-site support, catering and other convenient services.
- A coordinator works with you from start to finish to ensure your day runs smoothly.

nicc.edu/conferenceplanning

Scan to Learn More.



20

The Solutions You Need. Call Today. 844.642.2338, ext. 1399

NORTHEAST IOWA **COMMUNITY COLLEGE Business and Community Solutions**



A giant Pacific octopus at National Mississippi River Museum & Aquarium in Dubuque.

for the latest trends and communicating with its customers. And the store's offerings may surprise its customers.

"We contribute to the community through many strategic partnerships with local organizations, providing education where possible, and donating to many small and medium events," she said. "We have so many more items we can get folks that we don't necessarily stock in store. It's sort of incredible the wide range of items we can get. I practically bought everything for my home construction project from our store, including the kitchen cabinets."

Adlfinger said the museum offers the region a remarkable experience.

"Since we are already looking forward to warmer weather, make sure to mark your calendars for our Taste

of Summer Series," she said. It will consist of three nights of food trucks, live music, and family fun in the boatyard along the Mississippi River on June 6, June 27 and Aug. 1.

Other events will include Museum X, a series of after-hours programs for adults led by museum experts in conservation, living collections, and historical collections. The series was launched last year and will continue this summer.

"To have an interpretative center like this in Dubuque is not only an educational asset for the community but an economic driver for the city and the surrounding area," she said.

She said more than 3.5 million visitors have come through the museum since it opened in 2003, coming from 50 states and more than 70 countries.



Designing Our Future

Engineers design, evaluate, test, explore, and innovate. They are the backbone of everything we do: our highways, our bridges, our buildings. For that, we are forever grateful for all the engineers we have come to know and work with. Keep exploring, Dubuque engineers!

(563) 355-0702

Terracon.com/Dubuque



DO YOU WANT TO SUPPORT more than 50,000 LOCAL LIVES IN OUR COMMUNITY AND STRENGTHEN, EMPLOYEE, ENGAGEMENT?



BUILD YOUR TEAM BY:

- Running a United Way workplace campaign - Hosting a volunteer experience - Sharing local resources

Learn more: www.dbqunitedway.org | admin@dbqunitedway.org | 563.588.1415

Big A Auto Your Trusted Automotive Experts

Increase the longevity of your vehicle with routine maintenance

- Wheel alignment
 Brakes
 Oil change
 Batteries
- Suspension
 Tires and much more!





Visit our website for more information or to schedule a service: bigaautodbq.com

If you learned to type on one of these....



It's time to learn key retirement strategies.

The Life Group Financial Services is celebrating 20 years of helping families plan their financial futures. Visit our website to learn more about our upcoming educational seminars.





www.thelifegrp.com, 563-587-7840, info@thelifegroupllc.com adno=340764

• Feel the thrill of winning at your favorite slots and table games.

TO BE

PAYS

UCKY

Place your bets at Q Sportsbook and catch all the action on 47 TVs, including a 165" video wall. Download the Q Sportsbook mobile app and bet from anywhere in Iowa!

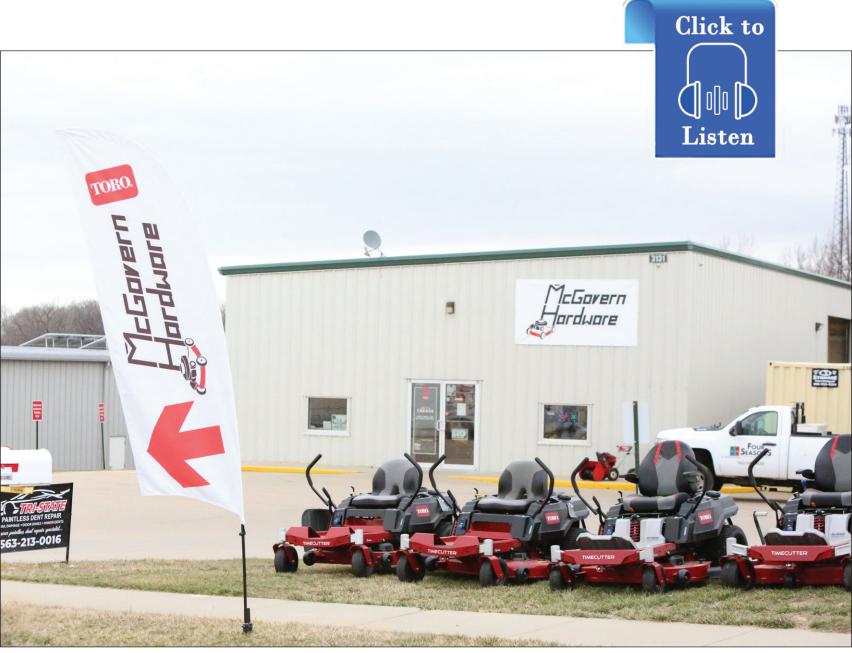
Indulge in casual and delicious dining at Houlihan's or Q Sports Bar. Enjoy the ambiance of Houlihan's outdoor patio, open seasonally.

 Rock out to Dubuque's hottest concerts at the Q Showroom or at the outdoor Back Waters Stage!

Host a private event in one of our unique event spaces.



NEW KID ON THE BLOCK McGovern Hardware



McGovern Hardware is located at 3131 Cedar Crest Ridge in Dubuque.



A

ndrew Mortenson turned a lifelong passion for engines into a career when he bought McGovern Hardware in 2022 and moved the business to 3131 Cedar Crest Ridge.

The business had operated for years at 2220 University Ave. Mortensen bought the business from Dave Roling, who sold the old building, which eventually was razed, to the University of Dubuque.

"I actually just live right down the street from the old McGovern shop and I had seen it come up for sale," Mortenson said. "I always worked on small engines for all the people I worked with at Mi-T-M (Corp. in Peosta, Iowa) — chainsaws and lawnmowers and stuff. They just all brought it to me and I was fixing them out of my garage. It has always been a passion of mine, so I ended up buying the business."

He has been riding four-wheelers and dirt bikes since he was a toddler.

"It's just been in my blood ever since," he said. "I just am a motorhead through and through. I love cars and building old cars and working on motors. That's my thing."

That has made Mortenson and the business a good fit for each other because McGovern Hardware isn't a hardware store. It began as a hardware store in Dubuque in the 1950s before turning its focus to selling, repairing and offering parts for outdoor power equipment. The business is a full-line Toro dealer.

"We have zero-turn mowers and all the commercial units and stuff in here," Mortenson said. He said the Toro dealership is something new for the business.

"We do trade-ins. If someone wants to buy a new one, I'll trade. If their old mower is decent, where I can fix it back up and sell it, we definitely do that."

Sevita

McGorern Hardware

I always worked on small engines for all the people I worked with at Mi-T-M (Corp. in Peosta) — chainsaws and lawnmowers and stuff. They just all brought it to me and I was fixing them out of my garage. It has always been a passion of mine, so I ended up buying the business.

Owner Andrew Mortenson

 Image: Strain Strain

SevitaCareers.com

Equal Opportunity Employer, including disability/veterans

We're proud to be named one of the Best Places to Work in Dubuque!





Join our team and be part of an organization that values its employees and strives to make a positive impact in the community.

Goodwill is the *Perfect Place* to Start or Continue Your Career!

Learn More and Apply Today at VisitGoodwill.com



We're hiring mission-driven individuals who value

respect, integrity, and rewarding work in home and community-based specialized health care.

If you're motivated by growth and thrive knowing

you're making an impact, then discover your

potential at Sevita.









The majority of the shop's business, however, consists of service and repair work. Still, there are times when sales take over.

"This whole last storm that we had was wild," Mortenson said, with a laugh. "We sold 34 snowblowers in a week. I actually made a reorder this year and ordered more snowblowers."

McGovern Hardware is open from 10 a.m. to 6 p.m. weekdays and from 10 a.m. to 4 p.m. Saturdays. Mortenson said he likes the pace of owning and running his own business after working for many years at a factory.

"I was a robot programmer. I kind of went in and on a day-to-day basis I was just doing my thing unless something needed programmed so I could put my earbuds in and listen to podcasts and stuff," he said. "Now, there are 1,000 different things to do between just paying bills and getting everything organized and keeping up. I'm a full-time mechanic and then we offer pickup and delivery, so we run out and do that and there's just a lot to do now."



imašine the

we believe in Individual Achievement

WHAT ARE WE ALL ABOUT?

With a mission to **empower people to reach individual achievement across the spectrum of life,** Imagine the Possibilities is dedicated to creating opportunities for people with disabilities to achieve their goals.

SERVING 1300+ INDIVIDUALS

We provide **quality**, **community-based services** to individuals with disabilities in 26 lowa counties.

The services we provide are founded on quality, dignity, and respect. We're not focused on barriers or what seems to be impossible, but instead on what is made possible for each person. These services are uniquely crafted and create a place for every person and need. Simply, **we believe in individual achievement for all!**

imagineia.org | (563) 652-5252



Jobs available across the state of **Iowa**

Part-Time or Full-Time



Generous Paid Time Off



401k Retirement Plan



Retention Bonuses

LTT

Competitive Wages Pay starting at \$17/hour

BEEN AROUND THE BLOCK Butt's Florist



Butt's Florist is located at 3220 Dodge St. in Dubuque.

longtime floral staple within the community recently came under new ownership, aiming to offer a fresh look at flowers and other retail items. Lisa Penny and husband Nate purchased Butt's Florist at 3220 Dodge St. in December.

The business was founded by Jim Butt in 1958 and remained in his family until it was purchased in 2016. It then was moved to its current location in 2019.





Like the previous owner, Nate, who originally is from Decatur, III., is an Army veteran who works CN Rail in Dubuque.

Lisa is from Hazel Green, Wis., and has served as a big part of the shop's recent success, working numerous hours throughout the busy seasons.

The couple have five grandchildren.

"It's something different to do – a new adventure," Lisa said. "It's being run much the same way it has been in the past."

Selling floral arrangements for funerals, weddings, birthdays and special occasions, such as Valentine's Day, make up the majority of the shop's business.

"We are also adding a lot of new items," Lisa said. "We want to make it a one stop shop. We did add a new gourmet line of Minnesota-based Abdallah Candies. We have a lot in the works, and there is one big surprise yet to come."

In addition to Lisa and Nate, Julie Gross has been the shop's manager for more than eight years. Doretta Allen has worked for Butt's Florist for six years, and Bob Haislet has been an employee for more than 40 years.

The business is open from 8 a.m. to 5 p.m. weekdays and from 8 a.m. to noon Saturdays. A 24-hour phone service and online ordering also is available at buttsflorist.com.



ordering also is available at buttsflorist.com. Store manager Julie Gross carries a bouquet of roses into the cooler at Butt's Florist.

Live your best life.

We all want to live our best life. That's why MercyOne offers compassionate, personalized care. We are one team of experts providing easy and convenient access to the care you need to live your life well.



Your best life. Our one purpose.

MercyOne.org







Wagner Accounting & Tax Service Ribbon Cutting Date: 11/2/2023 999 Century Drive, No. 5



Caravel Autism Health Ribbon Cutting Date: 10/19/2023 2055 Holliday Drive, Suite 530



Carnegie-Stout Public Library Ribbon Cutting Date: 10/11/2023 360 W. 11th St.



2570 Asbury Road | Dubuque, IA 52001 | 563-588-8000 | 800-397-BIBLE | admissions@emmaus.edu





Collins Community Credit Union Ribbon Cutting Date: 10/5/2023 255 John F. Kennedy Road



Dubuque Bank & Trust Ribbon Cutting Date: 11/28/2023 700 Locust St.



Elevated Images Ribbon Cutting Date: 10/03/2023 129 Main St.



Four Oaks Ribbon Cutting Date: 11/8/2023 2460 Kerper Blvd.

The Dubuque Area Chamber of Commerce | Spring 2024



Grand River Center Ribbon Cutting Date: 10/26/2023 500 Bell St.



James Martin Jewelers Ribbon Cutting Date: 11/16/2023 4340 Asbury Road, Suite 1



Maker's Club Ribbon Cutting Date: 11/30/2023 950 Main St.



Phoebe's Dressing Room Ribbon Cutting Date: 11/9/2023 1043 Main St.



INTERNET AT THE SPEED OF BUSINESS

FASTER SPEEDS • PROVEN RELIABILITY • ULTRA-SECURE

Power your business, across all devices, with high-capacity broadband featuring embedded data security and pro-grade business Wi-Fi. It's the speed and total connectivity solution that is essential for your business. All from one trusted technology partner.

MEDIACOM[®] BUSINESS

CALL TODAY 800-479-2091

© 2024 Mediacom Communications Corporation. All Rights Reserved.